rebaptized into a different spirit, a spirit to obey the counsel that is given. All of you have proved by your experience the wisdom of this counsel. We know that we have a man leading us who has more wisdom in managing the affairs of a community than any man on the American Continent or anywhere else that we know anything of. He has proved this; it is no boast, it is a fact that is recognized by thousands outside of this Territory. Those who are unprejudiced in other parts of the nation see the results of the policy that has been urged upon the people of this Territory; and if that policy were carried out we would soon become an independent people, we would soon be full of wealth and means, and instead of seeing men walking around with their hands in their pockets, because of not having work, there would not be an idle man in the Territory. For any portion of our people to be idle is wrong, and there is something radically wrong about a system that admits of or has a tendency to keep a portion of the community in idleness. There is no necessity for such a state of things, and we are to blame if it exists here. If every man and woman worked, and every child worked as soon as it is capable, after having received the necessary schooling, you would soon see the difference there would be in this country in our means and appliances. It is skill, and that skill well applied, that contributes to the greatness of a nation. Look at France, today. France was burdened by an enormous debt, laid upon her by Germany. and which Germany hoped would cripple her for years. But France, with her wonderful industrial resources, has a stream of wealth flowing into her today from all the nations because of her taste and skill. By these means she has paid her

debt, and Germany is alarmed at the rapidity with which it has been paid. To what is it due? It is due to French skill, to their workmen of taste and ability. and when people elsewhere want fabrics of the greatest elegance they send to France for them. A lady in fashionable society in Washington, or in leading eastern cities generally, does not consider herself dressed in the leading style, unless her dresses, as well as the materials of which they are made, are manufactured in France. The highest fashion demands that her dress shall be made in Paris. And look at Geneva, it is another of the workshops of the world. You travel through Switzerland, and you will find that in her secluded valleys the people, in their little cabins, manufacture the finest kind of watches and clocks, and other articles that are valuable and rare, which are sold to all the nations round, and the skill of her people has made Switzerland a comparatively rich country.

We have skill here, and we have materials here that we should utilize, instead of letting them go to waste. I have heard parties say, and it is true, that there is more waste in Utah Territory than in any country they had ever seen in their lives. I have heard men of experience say this, and I believe it. We have got so much that we waste that which God has given unto us, instead of using it for the purpose for which it was designed.

Now, my brethren and sisters, you who have come to this Conference, do try and put into operation the teachings that you hear. It is no use talking unless we go to work. To say after Conference—"Oh, what a good Conference we have had," "What excellent teachings we had!" and then forget all about them, and do nothing practical connected with